

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: **<http://www.GSAAdvantage.gov>**.

Schedule for - Consolidated

Federal Supply Group: CORP **Class:**

Contract Number: GS-00F-290CA

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: September 8, 2015 to September 7, 2020

Contractor Corporate: Ernst & Young LLP
1101 New York Avenue Northwest
Washington, DC 20005 4213

Contract Admin/Ordering: Ernst & Young LLP
8484 Westpark Drive
McLean, VA 22102

Business Size: Large Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".

Telephone: (202) 327-9114
FAX Number: (855) 254 1632
Web Site: www.ey.com
E-mail: jodie.wedge@ey.com
Contract Administration: Jodie Wedge

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
C520-1	C520-1RC	Program Financial Advisor
C520-11	C520-11RC	Accounting
C520-12	C520-12RC	Budgeting
C520-13	C520-13RC	Complementary Financial Management Services
C520-2	C520-2RC	Transaction Specialist
C520-5	C520-5RC	Loan Servicing & Asset Management

C520-7	C520-7RC	Financial & Performance Audits
C520-8	C520-8RC	Complementary Audit Services
C874-1	C874-1RC	Integrated Consulting Services

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**
- 2. Maximum Order:** \$1,000,000.00
- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage (delivery Area):** Domestic and Overseas
- 5. Point(s) of production (city, county, and state or foreign country):** Various EY duty stations or ordering agency offices
- 6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
- 7. Quantity discounts:** None (Discounts may be considered based on terms of order)
- 8. Prompt payment terms:** None (To be negotiated with ordering agency)
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** No
- 10. Foreign items (list items by country of origin):** None
- 11a. Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor

12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** 8484 Westpark Drive, McLean 22102
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** See www.SAM.gov; reference DUNS 095347159
15. **Warranty provision.:** Contractor's standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.)** The EIT standards can be found at: www.Section508.gov/.
25. **Data Universal Numbering System (DUNS) number:** 095347159
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered
27. **Final Pricing:**

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Categories Pricing

SIN	Awarded Labor Category	Site	Year 1	Year 2	Year 3	Year 4	Year 5
520-1	Partner/Principal/Executive Director/Heavy Senior Manager*	Both	\$538.76	\$551.69	\$564.93	\$578.49	\$592.37
520-1	Senior Manager	Both	\$415.66	\$425.64	\$435.85	\$446.31	\$457.02
520-1	Manager	Both	\$303.14	\$310.42	\$317.87	\$325.49	\$333.31
520-1	Senior	Both	\$246.22	\$252.13	\$258.18	\$264.38	\$270.72
520-1	Staff	Both	\$168.12	\$172.15	\$176.29	\$180.52	\$184.85

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520-1	Project Leader	Both	\$427.57	\$437.83	\$448.34	\$459.10	\$470.12
520-1	Project Manager	Both	\$366.68	\$375.48	\$384.49	\$393.72	\$403.17
520-1	Task Leader	Both	\$277.99	\$284.66	\$291.49	\$298.49	\$305.65
520-1	Senior Accountant/Auditor	Both	\$299.17	\$306.35	\$313.70	\$321.23	\$328.94
520-1	Staff Accountant/Auditor	Both	\$168.12	\$172.15	\$176.29	\$180.52	\$184.85
520-1	Actuary	Both	\$344.17	\$352.43	\$360.89	\$369.55	\$378.42
520-1	Economist/Risk Specialist	Both	\$336.23	\$344.30	\$352.56	\$361.02	\$369.69
520-1	Mortgage Banker/Transaction Specialist	Both	\$303.14	\$310.42	\$317.87	\$325.49	\$333.31
520-1	Senior Financial Analyst	Both	\$360.06	\$368.70	\$377.55	\$386.61	\$395.89
520-1	Staff Financial Analyst	Both	\$194.59	\$199.26	\$204.04	\$208.94	\$213.95
520-1	Communications Specialist	Both	\$240.92	\$246.70	\$252.62	\$258.69	\$264.89
520-1	Administrative Support/Graphics	Both	\$168.12	\$172.15	\$176.29	\$180.52	\$184.85
520-1	Budget/Policy Analyst	Both	\$316.38	\$323.97	\$331.75	\$339.71	\$347.86
520-1	Trainer	Both	\$307.11	\$314.48	\$322.03	\$329.76	\$337.67
520-1	Quality Control/Assurance	Both	\$538.76	\$551.69	\$564.93	\$578.49	\$592.37
520-1	Industry Specialist	Both	\$684.38	\$700.81	\$717.62	\$734.85	\$752.48
520-2	Partner/Principal/Executive Director/Heavy Senior Manager*	Both	\$538.76	\$551.69	\$564.93	\$578.49	\$592.37
520-2	Senior Manager	Both	\$415.66	\$425.64	\$435.85	\$446.31	\$457.02
520-2	Manager	Both	\$303.14	\$310.42	\$317.87	\$325.49	\$333.31
520-2	Senior	Both	\$246.22	\$252.13	\$258.18	\$264.38	\$270.72
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520-2	Administrative Support/Graphics	Both	\$168.12	\$172.15	\$176.29	\$180.52	\$184.85
520-2	Budget/Policy Analyst	Both	\$316.38	\$323.97	\$331.75	\$339.71	\$347.86
520-2	Trainer	Both	\$307.11	\$314.48	\$322.03	\$329.76	\$337.67
520-2	Quality Control/Assurance	Both	\$538.76	\$551.69	\$564.93	\$578.49	\$592.37
520-2	Industry Specialist	Both	\$684.38	\$700.81	\$717.62	\$734.85	\$752.48
520-5	Partner/Principal/Executive Director/Heavy Senior Manager*	Both	\$499.05	\$511.03	\$523.29	\$535.85	\$548.71
520-5	Senior Manager	Both	\$387.86	\$397.17	\$406.70	\$416.46	\$426.46
520-5	Manager	Both	\$296.52	\$303.64	\$310.92	\$318.39	\$326.03
520-5	Senior	Both	\$214.45	\$219.60	\$224.87	\$230.26	\$235.79
520-5	Staff	Both	\$145.61	\$149.10	\$152.68	\$156.35	\$160.10
520-12	Partner/Principal/Executive Director/Heavy Senior Manager*	Both	\$499.05	\$511.03	\$523.29	\$535.85	\$548.71
520-12	Senior Manager	Both	\$387.86	\$397.17	\$406.70	\$416.46	\$426.46
520-12	Manager	Both	\$296.52	\$303.64	\$310.92	\$318.39	\$326.03
520-12	Senior	Both	\$214.45	\$219.60	\$224.87	\$230.26	\$235.79
520-12	Staff	Both	\$145.61	\$149.10	\$152.68	\$156.35	\$160.10
520-13	Partner/Principal/Executive Director/Heavy Senior Manager*	Both	\$499.05	\$511.03	\$523.29	\$535.85	\$548.71
520-13	Senior Manager	Both	\$387.86	\$397.17	\$406.70	\$416.46	\$426.46
520-13	Manager	Both	\$296.52	\$303.64	\$310.92	\$318.39	\$326.03
520-13	Senior	Both	\$214.45	\$219.60	\$224.87	\$230.26	\$235.79
520-13	Staff	Both	\$145.61	\$149.10	\$152.68	\$156.35	\$160.10
520-7	Partner/Principal/Executive Director/Heavy Senior Manager*	Both	\$332.26	\$340.23	\$348.40	\$356.76	\$365.32
520-7	Senior Manager	Both	\$266.07	\$272.46	\$278.99	\$285.69	\$292.55
520-7	Manager	Both	\$199.89	\$204.69	\$209.60	\$214.63	\$219.78
520-7	Senior	Both	\$148.82	\$152.39	\$156.05	\$159.79	\$163.63
520-7	Staff	Both	\$114.47	\$117.22	\$120.03	\$122.91	\$125.86
520-8	Partner/Principal/Executive Director/Heavy Senior Manager*	Both	\$389.18	\$398.52	\$408.08	\$417.88	\$427.91
520-8	Senior Manager	Both	\$295.20	\$302.28	\$309.54	\$316.97	\$324.58

520-8	Manager	Both	\$266.07	\$272.46	\$278.99	\$285.69	\$292.55
520-8	Senior	Both	\$156.20	\$159.95	\$163.79	\$167.72	\$171.74
520-8	Staff	Both	\$116.49	\$119.29	\$122.15	\$125.08	\$128.08
520-11	Partner/Principal/Executive Director/Heavy Senior Manager*	Both	\$464.63	\$475.78	\$487.20	\$498.89	\$510.87
520-11	Senior Manager	Both	\$382.56	\$391.74	\$401.14	\$410.77	\$420.63
520-11	Manager	Both	\$281.96	\$288.73	\$295.66	\$302.75	\$310.02
520-11	Senior	Both	\$214.45	\$219.60	\$224.87	\$230.26	\$235.79
520-11	Staff	Both	\$132.37	\$135.55	\$138.80	\$142.13	\$145.54
874-1	Partner/Principal/Executive Director/Heavy Senior Manager*	Both	\$492.74	\$504.57	\$516.68	\$529.08	\$541.77
874-1	Senior Manager	Both	\$382.87	\$392.06	\$401.47	\$411.10	\$420.97
874-1	Manager	Both	\$291.19	\$298.18	\$305.33	\$312.66	\$320.17
874-1	Senior Advisor	Both	\$209.76	\$214.79	\$219.95	\$225.23	\$230.63
874-1	Advisor	Both	\$143.16	\$146.60	\$150.11	\$153.72	\$157.41

28. Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Consolidated Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

29. Labor Category Descriptions

SIN 520-1 Program Financial Advisor Services, SIN 520-2 Transaction Specialist

Partner/Principal/Executive Director: Responsible for scope, direction, planning, and completion as well as the commitment of the Firm's resources to the engagement plan. Monitors the status of the engagement. Is also responsible for communications with the client, overall project management and the presentation of final work product. Such personnel typically have more than 10 years of experience, with several years as Partner-in-Charge or a similar role of engagements with the private sector or the Federal government.

Heavy Senior Manager: Responsibilities include engagement planning, supervision, review and completion of work. Monitors the status of the engagement. Advises and consults with Partners and Principals on all significant developments. Acts as primary liaison to the client. Makes Partners and Principals aware of all major developments. Reviews work papers and oversees the drafting of reports. Heavy Senior Managers typically have more than 10 years of experience, with generally at least 3 years as managers of engagements for the private sector, the Federal government or in another specialized area required by a task order.

Senior Manager: Responsibilities include engagement planning, supervision, review and completion of work. Monitors the status of the engagement. Advises and consults with Partners on all significant developments. Acts as primary liaison to the client. Makes Partners aware of all major developments. Reviews work papers and oversees the drafting of reports. Senior Managers typically have between 8-10 years of experience, with generally at least 2 years of experience as managers of engagements for the private sector, the Federal government or in another specialized area required by a task order.

Manager: Responsibilities include engagement planning, supervision, review and completion of work. Monitors the status of the engagement. Advises and consults with Partners, Principals, Heavy Senior Managers, and Senior Managers on all significant developments. Acts as primary liaison to the client. Makes Partners, Principals, Heavy Senior Managers, and Senior Managers aware of all major developments. Reviews work papers and oversees the

drafting of reports. Managers typically have 4-8 years of experience, with at least 1 year of experience on engagements for the private sector, the Federal government or in another specialized area required by a task order.

Senior: Performs field work and supervises staff professionals. Completes more difficult and technical areas. Analyzes engagement progress and meets regularly with Managers, Senior Managers, Heavy Senior Managers, Principals, and Partners regarding budget and engagement issues. Generally, possesses 2-4 years of experience, with at least 1 year of experience as an auditor or advisor on engagements for the private sector, the Federal government or in another specialized area required by a task order.

Staff: Performs specifically assigned tasks in accordance with directions provided by Seniors, Managers, Senior Managers, Principals, and Partners. Generally, possesses up to 2 years of experience on engagements for the private sector, the Federal government or in another specialized area required by a task order.

Project Leader: Organizes and directs the overall performance of the contract. Interacts with management personnel assigned to the engagement and is responsible for decisions made with respect to any technical or administrative matters encountered. Approves the engagement planning and is responsible for the timeliness and quality of services and issuance of final reports. Obtains the current status of the engagement from the Project Manager and submits scheduled progress reports. Has an undergraduate or graduate degree and has approximately nine years or more of relevant work experience.

Project Manager: Manages the overall performance of the contract and reports to the Project Leader. Has primary responsibility for supervising the engagement and is responsible for the completion of all required tasks. Assumes responsibility for the coordination of subordinate activities. Reviews the draft of the report prior to submission for project leader approval. Conducts quality control of work. Has an undergraduate or graduate degree and has approximately seven years or more of relevant work experience.

Task Leader: Manages one or several specific tasks for the engagement and reports to the Project Manager. Has primary responsible for implementation of specific task orders and conducts detailed quality control of associated work. Responsible for daily supervision of staff and periodic reporting to the Project Manager. Has an undergraduate or graduate degree and has approximately four years or more of relevant work experience.

Senior Accountant/Auditor: Responsible for major segments of audit or accounting related work. Supervises, directs and participates in the efforts of staff accountants in the performance of the audit procedures relative to the engagement plan. Exercises supervisory control over field personnel and reviews work papers for proper documentation. Summarizes the results of the audit review or accounting project for consideration by the Project Manager. Has an undergraduate or graduate degree. Generally possess at least four years of experience for financial institutions, real estate, Federal government or other specialized area required by a task order.

Staff Accountant/Auditor: Performs the individual audit steps under the direct supervision of the Senior Accountant/Auditor. Prepares work papers and support documentation for exceptions and/or findings. Has an undergraduate or graduate degree. Generally possess up to two years of audit experience for financial institutions, real estate, Federal government or other specialized area required by a task order.

Actuary: Manages actuarial services related to an engagement plan, including but not limited to calculating premiums, reserves, dividends, annuity rates, and risk factors. Has primary responsibility for implementation of actuarial services relative to the engagement plan. Coordinates analyses with subordinate and related activities, including economic/risk assessments and financial analyses. Reviews work products prior to submission to the Project Leader for approval. Conducts on-site quality control of actuarial work. Has an undergraduate or graduate degree and has approximately five years of relevant work experience.

Economist/Risk/Forecasting/Optimization: Performs economic and financial analyses and develops computer models pertaining to estimating and/or managing the level of risk associated with financial asset portfolios. Develops portfolio risk analysis including micro-simulation and scenario analysis, market-based volatility and correlation estimates, and interactions between credit risk and interest rate risk in order to help determine optimum

portfolio management strategies. Conducts on-site quality control of economic/risk assessment work. Has an undergraduate or graduate degree and has approximately seven years of relevant work experience.

Mortgage Banker/Transaction Advisor: Provides management, disposition, leasing or other advisory services related to real estate, loans or other assets as needed, which may include servicing payments on loans, selling loans, selling or leasing real estate or other assets, providing escrow account maintenance, and keeping related records. Serves as advisor for structure of portfolios and sale of mortgage loans, real estate or other assets. Has an undergraduate or graduate degree and has approximately six years or more of relevant work experience.

Senior Financial Analyst: Responsible for the major segments of the financial analysis work. Supervises, directs and participates in the efforts of the staff financial analyst in the performance of tasks as outlined in the engagement plan. Coordinates analyses with subordinate and related activities. Exercises supervisory control over field personnel and reviews work products prior to submission to the Project Leader for approval. Summarizes the results of financial analyses for consideration by the Project Leader. Conducts on-site quality control of financial analysis work. Has an undergraduate or graduate degree and has approximately seven years of relevant work experience.

Staff Financial Analyst: Performs financial analysis and market research activities relative to the engagement plan under direct supervision by Senior Financial Analyst. Performs the following types of activities: research of data and trends, market analysis, cost estimates, valuations, financial projections, and sensitivity analyses. Prepares analyses for review and approval by Senior Financial Analyst. Has an undergraduate or graduate degree and has up to two years of relevant work experience.

Communications Specialist: Supervises, directs and participates in the development of Internet and intranet solutions. Evaluates current needs relative to future goals and system requirements. Provides services in the selection and implementation of telecommunication network systems and the overall strategy, content, and technical design of web sites. Has an undergraduate degree in a related field and has approximately three years or more of relevant work experience.

Administrative Support/Graphics: Performs administrative services required throughout the conduct of the engagement. Typically, these services will include: clerical support, editorial support, reproduction services, graphical design and presentations, and document compilation and formatting.

Budget/Policy Analyst: Provides advice on drafting legislative proposals; analyzing Congressional proposals; calculating budgetary scoring impact of legislative initiatives and annual agency budget requests; and working with Congress, CBO and OMB to align policy objectives with budgetary resources. Analyzes and advises on the design, development and implementation of new direct lending and guarantee programs and privatization initiatives, including budgetary scoring models, internal controls, regulations, reporting requirements, and performance measurements. Received an undergraduate or master's degree in a related field and has approximately five years of relevant work experience.

Trainer: Evaluates need for training, and manages and provides comprehensive on-site training services. Organizes all aspects of training programs, including designing program structure, developing curriculum, scheduling speakers or participating as trainer, managing registrations, and organizing all site logistics. Has an undergraduate degree in a related field and has approximately four years of relevant work experience.

Quality Control/Assurance: Responsible for overall quality control and presentation of final work products. Has an undergraduate or master's degree in accounting, finance or economics, and/or other appropriate academic major. Will typically have at least 15 years of experience, with several years as Partner-in-Charge of engagements with the private sector or the Federal government. Has an undergraduate or graduate degree.

Industry Specialist: This individual has over 20 years of industry experience, lectures often and is recognized as a world-class specialist. These individuals will be utilized on a short-term, limited basis to resolve complex financial, agency, and capital market issues. These individuals have specialized global experience such as advising Fortune 500 clients and international governments in financial soundness, real estate, asset management, risk, and valuation

issues. Has an undergraduate or graduate degree. They will be utilized on a limited, “as-needed” basis within individual task order assignment. SIN 520-5 Loan Servicing and Asset Management

SIN 520-7 Financial & Performance Audits, SIN 520-8 Complementary Audit Services, SIN 520-11 Accounting, SIN 520-12 Budgeting , SIN 520-13 Complementary Financial Management Services

Partner/Principal/Executive Director: Responsible for scope, direction, planning, and completion as well as the commitment of the Firm’s resources to the engagement plan. Monitors the status of the engagement. Is also responsible for communications with the client, overall project management and the presentation of final work product. Such personnel typically have more than 10 years of experience, with several years as Partner-in-Charge or a similar role of engagements with the private sector or the Federal government.

Heavy Senior Manager: Responsibilities include engagement planning, supervision, review and completion of work. Monitors the status of the engagement. Advises and consults with Partners and Principals on all significant developments. Acts as primary liaison to the client. Makes Partners and Principals aware of all major developments. Reviews work papers and oversees the drafting of reports. Heavy Senior Managers typically have more than 10 years of experience, with generally at least 3 years as managers of engagements for the private sector, the Federal government or in another specialized area required by a task order.

Senior Manager: Responsibilities include engagement planning, supervision, review and completion of work. Monitors the status of the engagement. Advises and consults with Partners on all significant developments. Acts as primary liaison to the client. Makes Partners aware of all major developments. Reviews work papers and oversees the drafting of reports. Senior Managers typically have between 8-10 years of experience, with generally at least 2 years of experience as managers of engagements for the private sector, the Federal government or in another specialized area required by a task order.

Manager : Responsibilities include engagement planning, supervision, review and completion of work. Monitors the status of the engagement. Advises and consults with Partners, Principals, Heavy Senior Managers, and Senior Managers on all significant developments. Acts as primary liaison to the client. Makes Partners, Principals, Heavy Senior Managers, and Senior Managers aware of all major developments. Reviews work papers and oversees the drafting of reports. Managers typically have 4-8 years of experience, with at least 1 year of experience on engagements for the private sector, the Federal government or in another specialized area required by a task order.

Senior: Performs field work and supervises staff professionals. Completes more difficult and technical areas. Analyzes engagement progress and meets regularly with Managers, Senior Managers, Heavy Senior Managers, Principals, and Partners regarding budget and engagement issues. Generally, possesses 2-4 years of experience, with at least 1 year of experience as an auditor or advisor on engagements for the private sector, the Federal government or in another specialized area required by a task order.

Staff: Performs specifically assigned tasks in accordance with directions provided by Seniors, Managers, Senior Managers, Principals, and Partners. Generally, possesses up to 2 years of experience on engagements for the private sector, the Federal government or in another specialized area required by a task order.

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Partner (which includes Ernst & Young labor category terms Principal/Executive Director and Heavy Senior Manager*): Generally responsible for scope, direction, planning, and completion as well as the commitment of the Firm’s resources to the engagement plan or serving as a specialized resource. Monitors the status of the engagement. Is also typically responsible for communications with the client, overall project management and the presentation of final work product. Partners on average, have approximately 20 years of experience are licensed Certified Public Accountants (CPAs) and often possess advanced degrees and/or other industry certifications.

Principal/Executive Director: Typically responsible for scope, direction and completion as well as the commitment of the Firm's resources to the engagement plan or acting in a specialized resource capacity. Monitors the status of the engagement. Is also responsible for communications with the client, overall project management and the presentation of final work products. Generally, Principals will have 10-15 years of experience with several years as managers of engagements for the private sector, the Federal government or in another specialized area required by a task order. Holds a four year degree from an accredited college/university and often possess advanced degrees and/or industry certifications.

Heavy Senior Manager*: Responsibilities include engagement planning, supervision, review and completion of work. Monitors the status of the engagement. Advises and consults with Partners and Principals on all significant developments. Acts as one of the primary liaisons to the client. Makes Partners and Principals aware of all major developments. Reviews work papers and oversees the drafting of reports. Heavy Senior Managers typically have more than 10 years of experience, with generally at least 3 years as managers of engagements for the private sector, the Federal government or in another specialized area required by a task order. Holds a four year degree from an accredited college/university and often possess advanced degrees and/or industry certifications.

Senior Manager: Responsibilities include engagement planning, supervision, review and completion of work. Monitors the status of the engagement. Advises and consults with Partners on all significant developments. Acts as one of the primary liaisons to the client. Makes Partners aware of all major developments. Reviews work papers and oversees the drafting of reports. Senior Managers typically have between 7-10 years of experience, with generally at least 2 years of experience as managers of engagements for the private sector, the Federal government or in another specialized area required by a task order. Holds a four year degree from an accredited college/university and often possess advanced degrees and/or industry certifications.

Manager: Responsibilities include engagement planning, supervision, review and completion of work. Monitors the status of the engagement. Advises and consults with Partners, Principals, Heavy Senior Managers, and Senior Managers on all significant developments. Acts as one of the primary liaisons to the client. Makes Partners, Principals, Heavy Senior Managers, and Senior Managers aware of all major developments. Reviews work papers and oversees the drafting of reports. Managers typically have 4-8 years of experience, with at least 1 year of experience on engagements for the private sector, the Federal government or in another specialized area required by a task order. Typically holds a four year degree from an accredited college/university and/or equivalent work experience and often possesses advanced degrees and/or industry certifications.

Senior Advisor: Performs field work and supervises staff professionals. Completes more difficult and technical areas. Analyzes engagement progress and meets regularly with Managers, Senior Managers, Heavy Senior Managers, Principals, and Partners regarding budget and engagement issues. Generally, possesses 2-4 years of experience, with at least 1 year of experience as an auditor or advisor on engagements for the private sector, the Federal government or in another specialized area required by a task order. Typically holds a four year degree from an accredited college/university and/or equivalent work experience and often possesses advanced degrees and/or industry certifications.

Advisor: Performs specifically assigned tasks in accordance with directions provided by Seniors, Managers, Senior Managers, Principals, and Partners. Generally, possesses up to 2 years of experience on engagements for the private sector, the Federal government or in another specialized area required by a task order. Typically holds a four year degree from an accredited college/university and/or equivalent work experience and often possesses advanced degrees and/or industry certifications. Interns are pursuing a degree from an accredited college/university.

*** Has 10 or more years of experience**